## Message Text

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**ACTION EUR-06** 

INFO OCT-01 ISO-00 EB-05 RSC-01 DRC-01 /014 W

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R 081452Z MAY 74

FM AMEMBASSY BRUSSELS

TO USDOC WASHDC

INFO SECSTATE WASHDC 735

**UNCLAS BRUSSELS 2857** 

E.O. 11652: N/A TAGS: BEXP, BE

SUBJECT: COMPUTER SOFTWARE TRADE MISSION

FROM: BRATCHER

1. MISSION SCHEDULE BRUSSELS INCLUDES FOLLOWING:

SUNDAY JUNE 9

11:40 A.M. - MET AT AIRPORT AND TRANSPORTED TO BRUSSELS HILTON BY EMBASSY CONTROL OFFICER.

5:00 P.M. - 6:00 P.M. - BRIEFING AT HOTEL IN HOSPITALITY SUITE

MONDAY JUNE 10

9:00 A.P. - 12:00 NOON - APPOINTMENTS

12:00 NOON - 2:00 P.M. -LUNCH (FREE TIME)

2:00 P.M. - 5:30 P.M. - APPOINTMENTS

 $6:\!25$  P.M. - BOARD BUS AND TRAVEL TO AMBASSADOR'S RESIDENCE

6:30 P.M. - 8:30 P. M. - AMBASSADOR'S RECEPTION

8:30 P.M. - BOARD BUS TO RETURN TO HOTEL

TUESDAY JUNE 11

9:00 A.M. - 12:00 NOON - APPOINTMENTS 12:00 NOON - 2:00 P.M. - LUNCH (FREE TIME) UNCLASSIFIED

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## WEDNESDAY JUNE 12

9:00 A.M. - 12:00 NOON - APPOINTMENTS 12:00 NOON - 2:00 P.M. - LUNCH AND CHECKOUT 2:00 P.M. - 5:00 P.M. - INDIVIDUAL FOLLOW-UP 5:00 P.M. - BOARD FOR AIRPORT 7:00 P.M. - LEAVE FOR AMSTERDAM

## 2. BUDGET ESTIMATE SUMMARY;

PROMOTION (SAND E) EXPENSES

RENT (MD SUITE) DOLS 216
RENT (BIC SUITE) 271
PERSONNEL 105
(#) PRINTING (BROCHURES) 365
PROJECTORS 43
DESK SIGNS 25
DOLS 1,025

(#) PRINTING OF BROCHURES INCLUDES COST OF BROCHURES TO BE USED BY POST IN THE NETHERLANDS,

EMBASSY AND ADVANCE OFFICER SUGGEST THAT INTERPRETERS NOT BE HIRED DUE TO THE EXCESSIVE COST OF ONE AT DOLS 200 PER DAY. EMBASSY PERSONNEL WILL ASSIST TRADE MISSION MEMBERS, AND IT IS BELIEVED THAT MOST KEY CONTACTS WILL SPEAK SOME ENGLISH.

PHOTOGRAPHS TELEPHONES, NAME TAGS, TYPEWRITERS, ETC. WILL BE PROVIDED BY EMBASSY.

HOSPITALITY (SMF) EXPENSES

RECEPTION DOLS 300 INVITATIONS 25

TRANSPORTATION (TAXIS AND BUSES) 1000

BEVERAGES 75 MISCELLANEOUS 15

DOLS 515 UNCLASSIFIED

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PLEASE NOTE OFFICIAL EXCHANGE RATE THIS DATE IS 37.70 (BF) ; DOLS 1.00.

3. EMBASSY CONTROL OFFICER FOR TRADE MISSION HAS CONTACTED PHILIPPE SANCKE OF CAP-BELGIUM, AGENT FOR MRI SYSTEMS CORPORATION AND FOR ADR INTERNATIONAL CORPORATION. SANCKE SAID HE HAS PROVIDED MRI AND ADR WITH LISTS OF SUGGESTED

KEY PROSPECTS TO CALL ON DURING BELGIAN PORTION OF TRADE MISSION, AND IS AWAITING THEIR APPROVAL BEFORE PASSING ON LIST TO EMBASSY FOR ARRANGEMENT OF APPOINTMENTS. EMBASSY WOULD THEREFORE APPRECIATE RECEIVING ASAP FROM MRI AND ADR AN APPROVED LIST OF THE KEY PROSPECTS WHICH THEIR AGENT SUGGESTS THEY MEET WITH IN BELGIUM. STRAUSZ-HUPE

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## Message Attributes

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Disposition Event:
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Disposition Remarks:

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Subject: COMPUTER SOFTWARE TRADE MISSION FROM: BRATCHER

TAGS: BEXP, BE To: COM

Type: TE

Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005